



Pricing INTELLIGENCE at Work for Over 25 years

# SuperTRUMP on the Web

## The Power of SuperTRUMP on Your Tablet



SuperTRUMP on the Web is a centrally managed, highly customizable way for anyone with web access to do sophisticated equipment finance pricing – anywhere, any time.

Even those new to equipment finance will find SuperTRUMP on the Web a snap to use.

- *Fast, easy, full-featured quoting.*
- *Works on the iPad and other leading tablets, as well as on laptops and desktops.*
- *Can be configured to provide the exact features and flexibility you sales pros need.*

Provide a new level of customer service.

- *Generate a single quote or a family of quotes for various options right now, no matter where you are.*
- *Print out or create a .pdf quote letter or rent schedule on the spot.*
- *'What if' a proposal while with the customer, wherever the customer happens to be.*

Managing quotes from the field is simple.

- *Control access and set permissions and guidelines centrally.*
- *Save quotes off into a database of your choice.*
- *Review, revise and approve quotes using SuperTRUMP on the Web or on your PC.*

**Quick Screen**

**Quote**

Description: Tax Lease  
 Finance Type: FMV  
 Quote Status: Not Quoted

**Target**

Statistic: MISF (per)  
 Target Value: 3.6500  
 Adjust: Rent

**Assets**

Asset Cost: 1,575,250.00  
 Transaction Start Date: 02/17/2011  
 Depreciation Term: 5.00  
 Residual: 315,050.00

**Payments**

Commencement Date: 02/17/2011  
 Term In Months: 72  
 Periodicity: Monthly  
 Payment Timing: Advance  
 Average Payment: 22,163.11  
 Structure: Level

**Other Parameters**

Total Expense Fees: 3,150.50  
 Total Income Fees: 0.00  
 Incremental Borrowing Rate: 10.0000

**Statistics**

IRS Test Results: Passed  
 Tax Classification: True tax lease  
 Lessor Accounting Method: Capital: single investor (DFL)  
 Lessee Accounting Method: Operating  
 Implicit Interest Rate: 5.7774

Yield	NPT	NAT
MISF (per)	7.2000	4.3920
Spread	3.6500	2.2265
IRR PTCF (per)	5.7155	3.4865

**Present Value**

Rent	8.0000	76.58
Full Term Rate With Residual	5.7774	
FASB Lessee PV Rate	10.0000	
Lease Rate Factor	0.01	

Using SuperTRUMP on the Web, even people with little or no lease pricing experience can easily produce quotes through a web interface designed to provide the exact features and flexibility they need. Powered by the SuperTRUMP Server, and including the full range of SuperTRUMP calculations, Web SuperTRUMP enables managers to configure and control all pricing calculations and reports behind the scenes. Access to a pricing web page can be controlled via log-in, and quotes can be saved off into a central database, permitting management review and analysis.

**For More Information**  
**Please contact Ivory Consulting Corporation**  
**925-926-1100, extension 3 for Sales.**