



IVORY

Asset Management Solution

Asset Management Solution

Collaborative. Flexible. Efficient.

MAKE ASSET MANAGEMENT INDISPENSABLE

ACCELERATE GROWTH

Use insights and analyses to optimize residual valuations and drive new business volume.

Enable proactive asset portfolio management and identify new opportunities.

INCREASE THE BOTTOM LINE

Deliver short-term bottom-line results and a healthy long-term portfolio.

Gain greater profitability from mid- and end-of-lease management.

ENHANCE CONTROL & RISK MANAGEMENT

Drive more effective risk management and avoid potentially unprofitable transactions.

Ensure adherence to internal compliance procedures.

Asset Management Solution is an end-to-end, workflow-driven software application designed to make your organization more effective across its entire asset management operation – valuations, early and end-of-term dispositions, asset remarketing, and portfolio reporting.

As demands on asset managers become more complex in today's rapidly evolving technology environment, having robust real-time data and well-defined, streamlined and repeatable processes is imperative.

CREATE RESIDUAL VALUES

Bring insights, analysis, efficiency, control and compliance to the residual setting process which can sharpen pricing and drive new business.

Access real-time asset valuation information when quoting, processing mid-term changes, buy-outs, credit memos and portfolio risk reviews.

HANDLE DISPOSITIONS

Track and manage mid-term and end-of-term dispositions – returned, purchased, renewed or re-negotiated – to prepare for any outcome.

Prepare multiple end-of-lease scenarios by utilizing powerful workflow, tracking and data-recording tools.

REMARKET ASSETS

Employ the collaborative platform so cross-functional teams can effectively and profitably manage and remarket off-lease assets.

Order and access completed inspection reports, track returned assets, and assign assets for resale.

ANALYZE PORTFOLIO PERFORMANCE

Create executive-level analyses and insights highlighting residual exposure and performance across an entire portfolio with the click of a button.

Easily segment across make, model, customer, geography, disposition code or in any other way.



The Asset Management Solution provides asset managers with an efficient workflow across all aspects of asset management. Thanks to AMS, asset managers are able to track business requests in real time, improve turnaround time, and produce detailed reports on demand. AMS also provides business security by incorporating internal controls to approval authority. The workflow also allows for improved collaboration between sales and asset management.”

Mark Goldman
VP, Equipment Finance Group
Truist Bank

RICH FEATURE FUNCTIONALITY

SALESFORCE CONNECTOR



Initiate a valuation request in Salesforce and process in AMS

QUICK VIEW

View a snapshot of all key asset valuation data

COMPARABLES

Utilize valuation data history to support residual assumptions

AUTOMATED DOCUMENTATION

Generate offer letters, end-of-term purchase orders and renewals

NOTIFICATIONS

Send automated emails to task holders as workflow statuses change

REPORTING

Visualize residual exposure and trends by segmenting your portfolio

MATRICES

Structure and define risk management criteria for sales

SCHEDULE OF AUTHORITY

Construct approval levels for valuations based on transaction size

USER PERMISSIONS

Determine which user groups can enter, change or review data

TASK MANAGEMENT

Tracks all activity and enables managers to assign tasks

UNPARALLELED BENEFITS

SINGLE SOURCE OF TRUTH

The “Salesforce.com” for asset management

ACCURATE VALUATIONS

Insights by AMS lead to more accurate valuations and residual values

RAPID COMPARISONS

Streamline comparative analysis of previous valuations and residual grids

ACCESSIBLE DATA

Assemble and analyze data in a controlled and documented manner

EFFICIENT ASSET PORTFOLIO MANAGEMENT

Identify profit opportunities and proactively tackle potential risk areas

IMPROVE REMARKETING

Effectively manage inventory for resale and maximize profitability

SIMPLIFIED IMPAIRMENT PROCESS

Facilitate a rapid analysis of asset exposures

TRUSTED COMPLIANCE PROCEDURES

Workflow, documentation, reporting and templates drive better risk management and control

MINIMIZE PROCESSING ERRORS

Manage and track requests from across the organization

